

STARTUP QUESTIONS

- Was the practice purchased or started from scratch?

- How did the doctor obtain startup/purchase funding? What sources were used? Did the doctor have to use a co-signer or guarantor?

- Was a business plan prepared for startup? If not, what was needed from the bank for a loan?

- Did the doctor have a practice management company to assist with startup?

- What would the doctor have done differently in starting into practice?

- What was the most difficult part of startup?
